



NEWS RELEASE

PMA Companies Selects OCI's Data Conversion Solution

Denver, Colorado – April 28, 2009. OCI announced today that PMA Companies (www.pmacapital.com), a premier provider of workers' compensation and related commercial insurance risk management solutions, has chosen OCI to provide data conversion and integration services for selected workers' compensation claims for its fee-based businesses.

"We have been experiencing significant growth in our TPA business," says Jim Klotz, Senior Vice President & Chief Information Officer of PMA Companies. "For example, one of our TPAs, PMA Management Corp., grew 26% in 2008. As we look forward to continued success, our goal is to be proactive to ensure that we have additional capacity for claims data conversions. OCI's data conversion capabilities provide us with this resource."

OCI's data conversion solution facilitates the conversion of claims, payments and files from one claim processing system to another. For over two decades, OCI has worked with data sets, bringing them in to serve as the primary ingredient in producing reporting and analytic services for employers, insurers, and third-party administrators. During this period OCI has developed a robust set of processes and tools that, coupled with a deep understanding of HR, benefits, and risk data, provide customers a data conversion solution to fit their business needs.

"Data quality is of the utmost importance to PMA," said Klotz. "We were seeking a vendor partner who had the capability to measure up to PMA's high standards of service, thereby creating a seamless transition for our clients—and prompt and effective conversions. OCI's focus on quality assurance and their complete assessment of the incoming data ensure the clean data needed. Their expertise, quick turnaround times and commitment to quality make them the ideal partner for PMA in this process."

Companies don't have the luxury of shutting down their operations when data conversion takes place. The early stages of a new vendor or system are absolutely critical to long-term success; encountering initial data issues often accounts for an overall negative experience. The critical nature of the information contained in benefits, risk, and HR systems makes the data conversion even more vital as it impacts a significant portion of any company's workforce.

With all data conversion and integration services, OCI provides key metric reports to ensure that strict quality demands are met. Claim information that fails to convert properly is flagged by OCI and adjustments are made to the data or to the conversion process in order to correct any problems.

"Data conversion and integration is one of our core competencies," says Archie Anderson, President of OCI. "We're pleased to have PMA as a valued customer in this area. We look forward to a strong relationship and the opportunity to provide further services in the future."

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About OCI

OCI is an information management solutions provider that helps companies make better-informed decisions about their risk management and employee benefit programs.

OCI has designed and delivered integrated health and productivity solutions to Fortune 1000 companies since 1984. Using secure web-based applications, a flexible, client-centric approach and deep industry experience, our solutions transform data into information and knowledge, giving our customers the power to increase administrative efficiency, reduce expenditures and improve productivity.

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About the PMA Companies

The PMA Companies provide risk management solutions and services, including workers' compensation and property & casualty insurance throughout the United States. Headquartered in Blue Bell, Pa., the PMA Companies are the operating companies of PMA Capital Corporation, a \$2.5-billion holding company, and include the PMA Insurance Group, specializing in workers' compensation and other commercial property & casualty insurance products; PMA Management Corp. providing results-driven risk management and fee-based services; PMA Management Corp. of New England, an affiliate of PMA Management Corp., and Midlands Management Corporation, a managing general agent with a specialty in excess workers' compensation, program administration and fee-based TPA services.